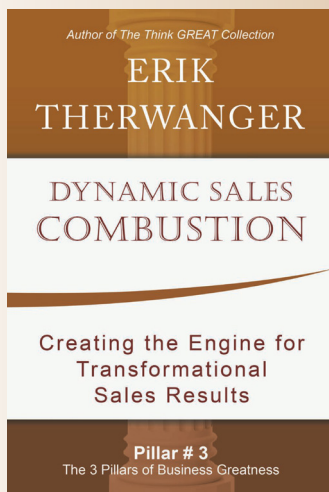


# DYNAMIC SALES COMBUSTION

*Creating the Engine for Transformational Sales Results*



From the pages of

## Dynamic Sales Combustion

Erik Therwanger will transform your team into high-performance sales drivers.



**Erik Therwanger**  
Founder, Think GREAT



Other Courses Available from the ThinkGREAT Collection

## Become the Sales Driver Your Company Needs

- Develop a predictable and profitable sales system
- Increase referrals and conversions
- Create a "Follow-Up Toolbox" to open new opportunities
- Establish high levels of accountability and success
- Create the environment for championship performance

## Bring The Sales Impact System into your organization

### EMPOWERING TOPICS

#### 1 - Unbreakable MINDSET

- ✓ Fine-Tuned Perceptions
- ✓ Upgraded Dimensions
- ✓ High-Performance Leadership

#### 2 - Unparalleled DATA

- ✓ Discovery Info
- ✓ Action Info
- ✓ Tactical Info

#### 3 - Unstoppable GEARS

- ✓ Achieving Ignition
- ✓ Creating Momentum
- ✓ Developing Velocity

#### 4- Unmatched STRUCTURE

- ✓ Your Plan
- ✓ Your Schedule
- ✓ Your Environment



### INTERACTIVE COURSES

#### DSC090 – Overview Session

Up to 90 minutes

This game-changing presentation enhances the perceptions of "selling and closing" by introducing sales professionals to the empowering style of "sharing and opening."

#### DSC004 – 4-Part Series

3 Hour and 6 Hour Workshops

This powerful series explores each of the four parts of Dynamic Sales Combustion and provides sales teams with the strategies needed to hit and exceed their sales goals. Workbooks Included!

#### DSC012 – Sales Impact System

3 Hour Workshops

This 6-part program is a detailed examination of your current sales process. Make the necessary course-corrections for high-level performance and improve efficiencies, productivity, and accountability. Materials provided.



**ThinkGREAT®**

**YOUR PATHWAY TO SUCCESS**  
Hosted by Erik Therwanger

Find our new podcast on  
iTunes and PodcastOne

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